



TERAS

CYBER FROM THE CENTRE

DEPLOYMENT & PARTNERSHIP GUIDE

What it takes to *stand up* Teras.

The honest version of the partnership: the deployment timeline, the lift on your faculty, what you license, and the support that runs from day one. What your institution brings, and what we bring.

TIME TO FIRST
COHORT

6–8 weeks

DELIVERY MODEL

Faculty-led

PLATFORM ACCESS

1 yr / module

SUPPORT

From day one

From contract to first cohort, in *6-8 weeks*.

Most institutions assume a platform of this depth takes a year to deploy. Teras is built so a serious cyber programme can stand up in a single semester, without your team writing a curriculum from scratch. Four phases, run with you, not handed to you.

WEEK 1-2

Discovery & scoping

We meet your academic leadership and faculty, audit your existing programmes and tech, and shape the deployment around your goals.

WHAT WE NEED FROM YOU

Academic leadership and faculty for a working session; visibility of current programmes and systems.

WEEK 2-4

Curriculum mapping

We map Teras content to your academic structure, select the modules that fit, and align assessments to your institution's outcomes.

WHAT WE NEED FROM YOU

A faculty lead for curriculum mapping; your programme outcomes and assessment requirements.

WEEK 4-6

Setup & enablement

Student accounts are provisioned, the platform is branded for your institution, and integrations are tested. Faculty walkthroughs run in parallel.

WHAT WE NEED FROM YOU

Learner roster and sign-on details; faculty availability for Train-the-Trainer walkthroughs.

WEEK 6-8

Go live

Your first cohort begins on Teras. Ongoing support, content updates and quarterly check-ins are included from day one.

WHAT WE NEED FROM YOU

A confirmed cohort start date and timetable slot for the first sessions.

WORTH KNOWING

The admin console is built for a fast go-live: tenancy, branding and module licensing are configured through a guided setup, so the gating factor is usually your academic calendar, not the technology. Pilots typically move faster than a full programme rollout.

What it takes from *your team*.

Teras is faculty-led. Your faculty teach the course; CFCI certifies and refreshes them. The honest summary: the lift is real but bounded. Your faculty do not write a curriculum, build labs, or chase content currency. They inherit a programme that is already current and stays that way, and they teach it.

TRAIN-THE-TRAINER

Certified, then refreshed

Before go-live, your faculty are certified to deliver each module through Train-the-Trainer. An annual refresher keeps them current as content evolves. This is how the Singapore methodology transfers to your team.

READY TO TEACH

No curriculum to build

Faculty inherit ready-to-teach session decks, interactive tools, labs and missions out of the box, and can deliver polished sessions from day one without weeks of preparation.

FACULTY DASHBOARD

Visibility, not marking

Rubric-based automated grading removes manual marking. A live faculty dashboard and skills heatmap show class progress and flag at-risk learners early, so faculty spend time teaching, not collating spreadsheets.

SEAT SIZING

One seat per class

The Faculty/Admin Layer is sized at one seat per class of up to 30 learners. An instructor teaching multiple classes needs one seat, not several, so the lift scales sensibly with your cohort.

IN PLAIN TERMS

Expect an upfront Train-the-Trainer certification for the faculty who will deliver, then a light ongoing commitment: teach the sessions, use the dashboard, and take the annual refresher. The platform carries the labs, the grading, the content updates and the learner support between classes.

A platform you *license*, not a service you commission.

The commercial model is simple: two platform products, one one-time account fee, and an optional menu of CFCI services on top. You license the platform; you engage services only where you want them.

COMPONENT	WHAT IT CARRIES
PLATFORM • RECURRING	
Learner Seat per learner, per module	The live cyber range, Socratic AI tutor, Cyber English Lab, missions, the verifiable portfolio, adaptive review and continuous content updates, in six languages. Self-paced between faculty-led sessions. Access runs one year per module from the learner's first activation, within a multi-year institutional agreement, so unactivated seats do not lose time.
Faculty/Admin Layer per faculty/admin seat, per year	Cohort dashboards, competency analytics, time-on-task and at-risk early warnings, exportable reports, content management and the instructor toolset. Sized at one seat per class of up to 30.
ONBOARDING • ONE-TIME	
Institution Account Fee one-time, per institution	Institutional tenancy: admin console, your branding, and the single sign-on option. Often waived for pilots as a foot-in-the-door concession.
OPTIONAL CFCI SERVICES • SCOPED ON TOP	
Train-the-Trainer initial + annual refresher	Certifies your faculty to deliver each module and keeps them current. Strongly recommended for every deployment. Other services: Custom Lab Build, content localisation beyond the UI, and co-branded credentials.

LEARNER SEAT BUNDLES • INDICATIVE PER LEARNER

Pilot Any two Tier 1 modules, one cohort \$55 PER LEARNER	Foundation CYB101 + CYB102 ~\$117 PER LEARNER	Elective Foundation + core + a capstone ~\$298 PER LEARNER	Career Track All 7 technical modules, 310 hrs ~\$565 PER LEARNER
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ON PRICING

Figures are indicative, in USD per learner, for budgeting only. Larger cohorts attract better per-seat rates. Your written quote is scoped to your cohort size, module selection, faculty seats and term, and is issued in your local currency. We do not quote final pricing from a brochure.

Support that runs from *day one*.

The relationship does not end at go-live. Content stays current, your team stays supported, and we review progress with you on a regular cadence.

CONTINUOUS CONTENT UPDATES

A curriculum that stays current

Content is authored by operators working in cyber defence and refreshed on a rolling cycle: new missions, new techniques, new tooling. Your programme stays current as the field moves, at no extra lift to faculty.

QUARTERLY CHECK-INS

Reviewed, not abandoned

Regular check-ins from go-live track adoption, outcomes and where to tune the programme. Ongoing support covers your faculty and administrators throughout the term.

— WHO DOES WHAT

What you bring, *what we bring*.

YOUR INSTITUTION BRINGS

- Faculty to teach, certified by us through Train-the-Trainer
- Academic leadership for scoping and curriculum mapping
- Your programme structure and outcomes to map into
- Timetable slots, cohort enrolment and a go-live date
- Career services and placement, which remain with your institution

TERAS & CFCI BRING

- The platform: Learner Seats and the Faculty/Admin Layer
- A ready-to-teach, continuously updated curriculum
- Train-the-Trainer certification and annual refreshers
- Setup, branding, the live cyber range and assessments
- Ongoing support, content updates and quarterly check-ins

WHY INSTITUTIONS TRUST IT

Teras delivers the methodology used in Singapore's cyber workforce training, now available to institutions across the region. SIM, Singapore's flagship deployment, is in sequential rollout to roughly 16,000 undergraduates through 2026/27. The platform is built on the same methodology used in our Singapore polytechnic programmes, and benchmarked to NICE, MITRE ATT&CK and NIST CSF.

400+

graduates of our Singapore programmes

40+

hiring organisations across the region

310 hrs

7 technical modules, 22 cyber domains

6

languages, with an embedded English lab

Take the next step *with your committee*.

Start with a 30-minute platform demonstration, then a collaborative scoping session shaped around your programmes.

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